

## 2021 Impact Report



NEXT exists to guide and support high-growth, high-potential entrepreneurs and their businesses in Greenville and across the Upstate of South Carolina. Our goal is to be the #1 hub in the Southeast for innovation and technology-enabled startups, generating job opportunities and creating wealth across the ecosystem.

165
supported
companies in
2021

### Who We Support

High growth, high-impact companies headquartered in the Upstate areas with a Greenville-first focus



Top Industry Verticals

of supported companies



Information Technology & Services



Business Services



Advanced Manufacturing



Life Sciences



Consumer Packaged Goods

### The Impact of Entrepreneurship

NEXT-supported companies were responsible for:

349 new jobs 148

interns employed

2,017

total full time employees

\$96,829

avg wages of FTEs

1.8x
GVL county avg

\$195,303,938

total annual payroll



### What We've Been Up To

We're a small, scrappy squad coordinating and executing programs for an ecosystem of founders and their teams. Everything from one-on-one meetings, small group settings, to 100+ person conferences.

2021 brought challenges but in the true spirit of entrepreneurship,

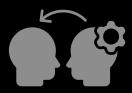
our region overcame and flourished.

# Our bespoke services

for member companies



Access to Flexible Space



Venture Mentoring



Direct Connections



Founder Workshops

### **Venture Mentoring Service**

20 ventures mentored in 2021

**32** volunteer mentors in 2021

1,378
hours
volunteered
by mentors

Our team-based mentoring program is based on the model licensed by the Massachusetts Institute of Technology.

Mentors have helped participants:

- find and apply for grant funding
- navigate acquisition by private equity
- secure patents for IP

### **Founder Workshops**

With content curated specifically for founders, we focus on providing what entrepreneurs need, when they need it.

16

events hosted in 2021

473

founder attendees in 2021 These events include formats such as:

- Entrepreneur Exchange
- Learning Labs
- Fireside Chats

#### **NEXT Venture Pitch**

conference attendees

308

ZI

venture capital investors hosted

\$34Billion+

in funds represented

Our annual conference has evolved over the last 6 years. Born out of a need to recruit venture capital to the region, the day-long event hosts educational workshops, world-class keynotes, and a showcase of the top-growing startups in the Carolinas.

greenville



